



# Grow Your Career

at LinkedIn's Top 20 Start Ups

## Senior Product Manager



We are a

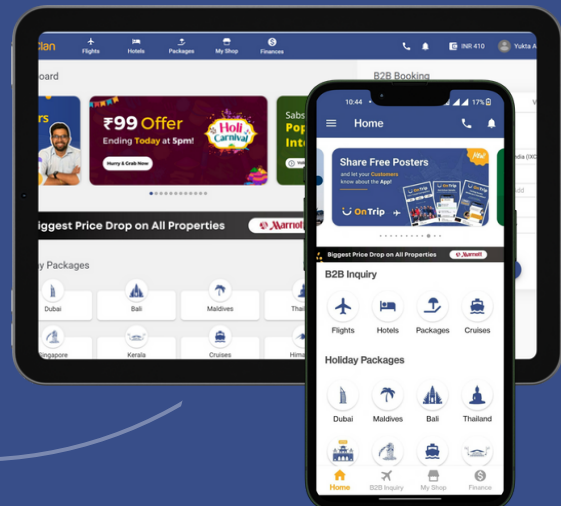
# B2B Travel Company

We Sell to

# Travel Agents



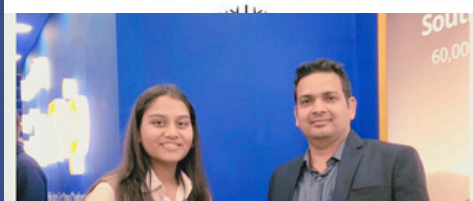
We Sell  
Flights, Hotels  
& Packages



We Thrive When

Travel Agents

**Grow  
Their  
Business**



We go  
the extra mile

To deliver

**Exceptional**  
**Travel**  
Experiences



# Senior Product Manager

₹35-50 LPA + ESOPs



## Roles and Responsibilities

As a SPM you would be managing a specific product (Flight / Hotel / Holiday etc) and be responsible for deliver Business KPIs (GMV / Revenue / Growth / Retention). To do well in the role, one needs to

- Be a CEO of the product (business) and drive business results by working with business / marketing / content etc teams
- Understand consumer & business over tech
- Know importance of functionality over aesthetics
- Build Product in an MVP / iterative approach – Plan, Release, Feedback, Iterate

# GROWTH PATH

## Corporate Roles

**Director**

35-50 LPA



**Head**

18-35 LPA



**Manager**

10-18 LPA



**Associate**

5-10 LPA

*We are invested in*

# **Your Growth !!**



Above Market  
Compensation



Work with High  
Responsibility



Create wealth  
with ESOPs



Great Team &  
Mentors



## **Training & Support**

Settling in new roles can be challenging.

We enable you to learn faster with

- Training,
- Resources and
- A collaborative team environment.

# Recruitment Process



## CV Shortlisting

The first step of selection involves shortlisting candidates based on the CV



## Personal Interviews + Product Task

- 2-3 detailed interviews
- Product Task



## Extending an offer

Finally the job offer is extended to the candidate



# Check if you **Fit in the Role**



## You Must...



- Enjoy hands on execution with tech, business and marketing teams to deliver results
- Enjoy speaking directly with customers not just for “feedback or survey” but even for “sales / solving escalations and account management”
- Be able to prioritize, using data & customer interactions

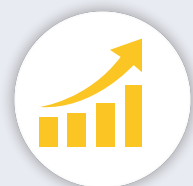
## You can...



- Work with designers
- Get into details to create detailed product documentation and user stories for tech

## You want to...

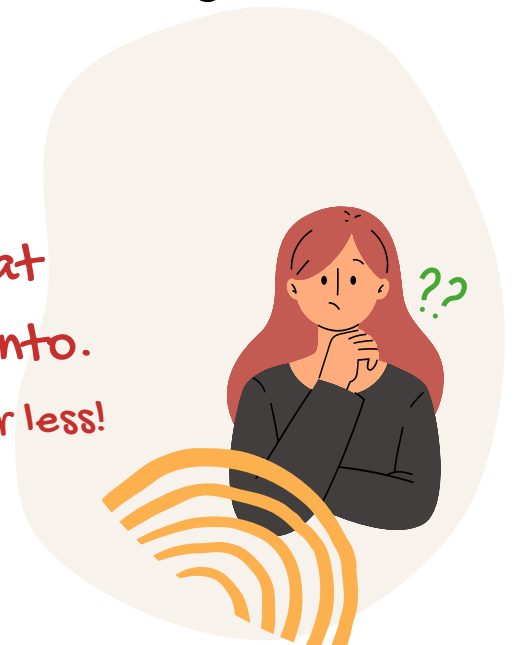
- Improve your business accumen
- Drive results & projects from ideation to execution



# — This role is not ideal for someone who is...

- ✗ Not excited about working closely with tech and business teams to execute
- ✗ looking for a role to drive “strategy.” We are a startup. Execution is everything
- ✗ Not comfortable with long working hours i.e. **10 - 12 hours daily**
- ✗ Not excited about working on Saturdays (**6 days a week**). **Yes Product is 6 days working** (but Tech is not) as Product is expected to solve business challenges / grow the business

*Ditch what  
you're not into.  
Never settle for less!*



## Our Non-Negotiables



# 100% Work from Office

6 Days a week **Including Saturdays**

*work hours*

## 9:30 till **Work Gets Over**


**You should expect 10-12 hours work in a day!**

We are fast-growing startup & building something valuable takes time. We understand that some aspects of this role are demanding, and we strive to make our office a place where you feel supported, valued

# We are an ideal workplace For Team Players

If you just want to

- ? share problems
- ? stick to status quo
- ? question long hours
- ? do bare minimum
- ? look for quick wins

 **You May Not Be  
Happy At Work**

You will thrive, if you

- ✓ solve problems
- ✓ improve processes
- ✓ focus on output
- ✓ make customer smile
- ✓ build lasting value

 **You Will Shine  
& Grow With Us**

Top Performers at TravClan, have  
**High Ownership**

**Looking forward to having  
you on board with us!**

