



# Grow Your Career

at LinkedIn's Top 20 Start Ups

## Operations Associate (Rotational Day & Night Shift)



We are a

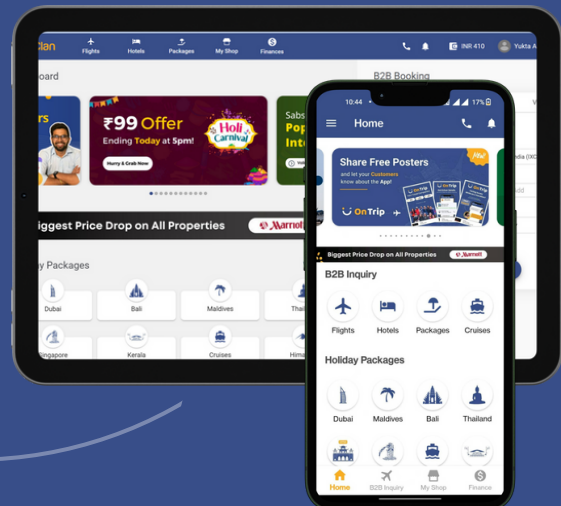
# B2B Travel Company

We Sell to

# Travel Agents



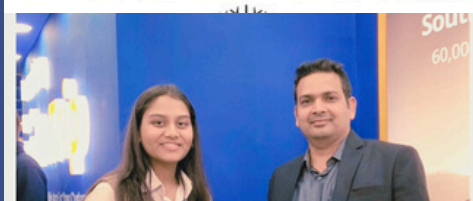
We Sell  
Flights, Hotels  
& Packages



We Thrive When

Travel Agents

**Grow  
Their  
Business**



We go  
the extra mile

To deliver

# Exceptional Travel Experiences



# Operations Associate (Rotational Day & Night Shift)

Annual CTC

**₹5.4- 7.5 LPA**



## Roles and Responsibilities

- Completing all bookings and flight/hotel/packages operations-related work including cancellations, refunds, etc
- Coordination with suppliers to ensure timely revert on quotes and booking details such as vouchers, confirmations etc.
- Coordinate with customers and vendors to ensure timely delivery
- Manage feedback and escalations from customers and vendors
- Ensure customer delight.
- Demonstrate multitasking abilities

# GROWTH PATH

## Business Roles

**GM/Director**

35-50 LPA



**Head**

18-35 LPA



**Manager**

10-18 LPA



**Associate**

5-10 LPA

*We are invested in*

# **Your Growth !!**



Above Market  
Compensation



Work with High  
Responsibility



Create wealth  
with ESOPs



Great Team &  
Mentors



## **Training & Support**

Settling in new roles can be challenging.

We enable you to learn faster with

- training,
- resources and
- a collaborative team environment.

# Recruitment Process



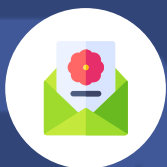
## Aptitude Test & Group Discussion

- A basic 50-minute aptitude test
- 30-minute group discussion



## Personal Interviews

- 1 video Interviews
- 2 detailed discussions



## Extending an offer

- Documentation
- Offer Extended



# Check if you **Fit in the Role**



## **You Must...**



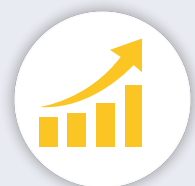
- Be Customer-Centric
- Enjoy speaking to clients on call
- Have high ownership to complete your work
- Be good at negotiating with suppliers

## **You can...**



- Make quick decisions
- Hustle, Hustle, Hustle!

## **You want to...**



- Improve business acumen
- Improve negotiation skills

# — This role is not ideal for someone who is...

- ✗ not comfortable with tight **timelines** / **targets**
- ✗ not **disciplined** to sit and work
- ✗ Looking to build a career in the **technical domain**.
- ✗ not good at **resolving customer queries** or **escalations**
- ✗ not comfortable with long **working hours** i.e. **10 - 12 hours daily**
- ✗ not excited about working on Saturdays (**6 days a week**)

*Ditch what  
you're not into.  
Never settle for less!*



## Our Non-Negotiables



# 100% Work from Office

6 Days a week **Including Saturdays**

*work hours*

## 9:30 till **Work Gets Over**


**You should expect 10-12 hours work in a day!**

We are fast-growing startup & building something valuable takes time. We understand that some aspects of this role are demanding, and we strive to make our office a place where you feel supported, valued

# We are an ideal workplace For Team Players


If you just want to

- ? share problems
- ? stick to status quo
- ? question long hours
- ? do bare minimum
- ? look for quick wins

 **You May Not Be  
Happy At Work**

You will thrive, if you

- ✓ solve problems
- ✓ improve processes
- ✓ focus on output
- ✓ make customer smile
- ✓ build lasting value

 **You Will Shine  
& Grow With Us**

Top Performers at TravClan, have  
**High Ownership**



With the right intent & attitude

You have the opportunity to

**Improve the  
Livelihood of Agents**

& the power to create

**Happy Travel Memories**



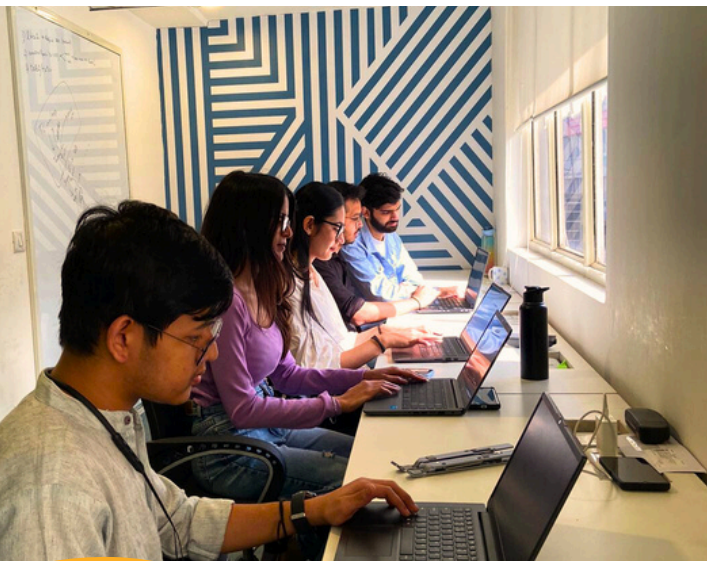
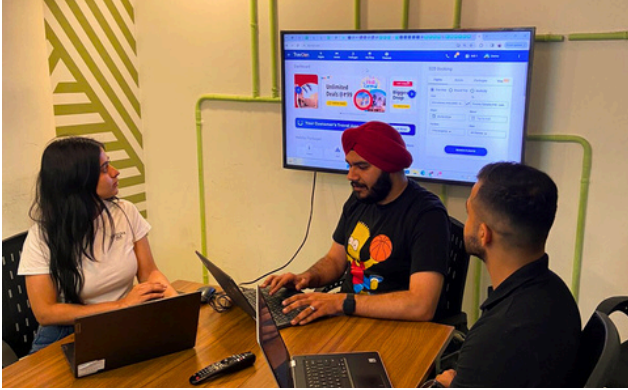
*Office Location*

# Connaught Place

**3 minutes** walking distance from Rajiv Chowk & Barakhamba metro



# Gallery



# Gallery





**Looking forward to having  
you on board with us!**

